

Interim Condensed Financial Statements For the Half Year ended December 31, 2019 (UNAUDITED)

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### **COMPANY INFORMATION**

### **BOARD OF DIRECTORS**

Mrs. Mariam Shaban ali
Mr. Irshad Ali S.Kassim
Mr. Munawar Ali S.Kassim
Miss. Anushka Kassim

Chairperson
Vice. Chairman
Chief Executive
Director

Mr. Shahid Anwar Tata Independent Non-Executive Director Mr. Suleman Basaria Independent Non-Executive Director Mrs. Roshan Ara Sayani Independent Non-Executive Director

Mr. Farooq Barkat Chief Financial officer
Mr. Manzoor Ali Natha Company Secretary

### AUDIT COMMITTEE

Mr. Suleman Basaria Chairman Miss. Anushka Kassim Member Mrs. Roshan Ara Sayani Member

### **HUMAN RESOURCES & REMUNERATION COMMITTEE**

Mrs. Roshan Ara Sayani Chairperson
Mr. Munawar Ali Kassim Member
Miss. Anushka Kassim Member

### **BANKERS**

Soneri Bank Limited Habib Bank Limited JS Bank Limited MCB Bank Limited

Habib Metropolitan Bank Limited

Faysal Bank Limited Allied Bank Limited Bank Alfalah Limited

### AUDITORS / REGISTRAR AND SHARE TRANSFER OFFICE

Qavi & Co

Chartered Accountants T.H.K. Associates (Private) Limited 1st Floor, 40 C, Block -6 P.E.C.H.S Karachi-75400

NATIONAL TAX NUMBER : 0710857-5

SALES TAX REGISTERATION NO : 02-02-6907-001-55

### REGISTERED OFFICE

Bc-6, Block -5, Scheme-5, Kehkashan, Clifton, Karachi

#### FACTORY

295/311, Deh Halkani, Hub Dam Road, Karachi

#### **LAHORE**

4-L, Gulburg 111 Ferozpur Road Lahore Tel # (92-42)-35864579



### REPORT OF THE DIRECTORS

For The Half Year Ended December 31, 2019

#### Dear Shareholders,

The Directors of your Company presents to you the financial results of your Company for the half year ended 31 December 2019.

The outgoing financial year 2019 posted tiles industry with a decline in overall profitability amid slowdown of construction sector. The trend continued in the FY of 2020. The construction industry is experiencing a downfall due to the financial challenges being faced by the economy.

The financial performance for the half year ended 31 December 2019 is summarized below:

Particulars	December 31,	December 31,
	2019	2018
Net Sales	538,443,026	667,464,366
Cost of sales	558,802,725	584,155,678
Gross (Loss)/ Profit	(20,359,699)	83,308,688
Net (Loss)/ Profit after taxation	(65,708,780)	17,633,066

Net sales has been decreased by 19%, however the cost of sales has only decreased by 4%, which is not in line with the decrease in sales percentage this is because of increase in prices of natural gas. The rise in gas tariff by 70% in a short span of time has disrupted the margins significantly. As the energy cost is the largest contributor of total manufacturing cost.

Simplified fixed taxation scheme for the builders and developers is expected to give the required boost to the construction industry, hence improving cement demand in the domestic markets.

Efforts are being made to curtail the costs wherever possible and create a price efficient sales mix to maximize profitability, mitigate market risks, meet future challenges and maintain business growth.

Import trade price (ITP) of imported tiles remains a challenge and local tiles industries seek government support to rationalize the ITP on tiles and more restriction on import of smuggle tiles.

On behalf of Board of Directors, I thank our well-wishers, shareholders, customers, dealers, banks & DFI'S, suppliers of raw material and plant and machinery, friends and all employees for their cooperation and contribution towards the progress of the company.

On behalf of the Board

Irshad Ali Kassim Director Munawar Ali Kassim Chief Executive

February 24, 2020



# 31 دسمبر 2019 و و ختم ہونے والی ششماہی کے لئے ڈائر یکٹرز کی رپورٹ

محترم شيئر ہولڈرز،

آپ کی کمپنی کے ڈائر کیٹرز 31 دسمبر 2019 وافتح ہونے والی ششاہی کے لئے کمپنی کے مالیاتی نتائج پیش کررہے ہیں۔

گذشتہ مالی سال <u>201</u>9ء کے دوران ٹائلز کی صنعت تعمیراتی شعبے میں ست روی کے ساتھ ساتھ مجموعی منافع میں کی کا شکارر دی۔ بیر بھان <u>202</u>0ء کے مالی سال میں بھی جاری رہا۔ معیشت کو در پیش مالی جیلنجز کے باعث تعمیراتی صنعت زوال کا شکار ہے۔

### 31 دسمبر <u>201</u>9ء وختم ہونے والی ششاہی کی مالی کارکردگی کا جائزہ درج ذیل ہے:

تغصيلات	31 دُمبر <u>201</u> 9ء	31ونمبر <u>201</u> 8ء
غالص فروخت	538,443,026	667,464,366
فرو دنت كى لا گت	558,802,725	584,155,678
مجموى (خساره)/منافع	(20,359,699)	83,308,688
بعداز نیکس خالص (خساره )/منافع	(65,708,780)	17,633,066

خالص فروخت میں 19 فیصد کی میوئی ہے، تاہم فروخت کی لاگت میں صرف 4 فیصد کی ہوئی ہے جو کہ قدرتی گیس کی قیمتوں میں اضافے کے باعث فروخت کی شرح میں کی کے ساتھ موافق نہیں ہے۔ قبیل مدت میں گیس کے زخوں میں 70 فیصدا ضافے نے مارجن کونمایاں طور پرمتاثر کیا۔ توانائی کی لاگت مجموعی پیداوار کی لاگت کی سب ہے بڑی شراکت دارے۔

تعميرا ي صنعت كومطلو بفروغ وي كيليح بلدُرزاور ويلير زكي آسان فكسدُ فيكس اسكيم سے اميدين وابسة بين البذامكي ماركيث ميں سينث كي طلب كوبهتر بنانا ہے۔

زیادہ سے زیادہ منافع بنانے ، مارکیٹ کے خطرات کو کم کرنے مستقبل کے چیننجز کا مقابلہ کرنے اور کاروباری شرح نموکو برقر ارر کھنے کیلیے جہاں بھی ممکن ہوا خراجات کو کم کرنے اور قیموں میں موثر سیاز کمک تیار کرنے کی کوشش کی جارہی ہے۔

درآ مد شدہ ٹاکنز کی امپورٹیڈٹریڈ پرائس (ITP) اب بھی ایک چینی ہے اور مقامی ٹاکنز کی صنعتوں نے ITP کوٹاکنز پر منطقی انجام دینے اور اسمگل ٹاکنز کی درآ مد پر مزید پابندی کیلئے حکومت سے تعاون کا کوشش کی ہے۔

بورڈ کی جانب سے میں اپنے خیرخواہوں ، شیئر ہولڈرز، صارفین ، ڈیلرز ، پینکس ، ڈی ایف آئی ایس ، خام مال ، پلانٹ ،اورمشینری ، دوستوں اورتمام ملاز مین کوان کے تعاون اور کمپنی کی پروگرلیں میں حصہ لینے پرشکرگز ارمیں ۔

بتوسط بورڈ

منورعلى اليس قاسم جيف الكريكيثية - 158 Jum

ارشادعلی قاسم ڈائر یکٹر

مورخه 24 فروری20<u>202</u>ء



# AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL STATEMENTS

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of **Karam Ceramics Limited** as at December 31, 2019 and the related condensed interim statement of profit or loss, condensed statement of other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows together with the notes forming part thereof for the half year then ended (here-in-after referred to as the "condensed interim financial statements"). Management is responsible for the preparation and presentation of this interim financial statements in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and other comprehensive income for the quarter ended December 31, 2019 and 2018 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2019.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the review resulting in this independent auditor's review report is Ghulam Abbas.

Qavi & Co.

Chartered Accountants

Date: February 24, 2020

Place: Karachi



# **Condensed Interim Statement of Financial Position**

Condensed Interna Statement of Financial Losition			
As at December 31, 2019		(Un-Audited) December 31, 2019	(Audited) June 30, 2019
ASSETS	Note	Rupees	Rupees
Non-current assets Property, plant and equipment Long term deposits	5	1,121,057,509 897,038 1,121,954,547	1,145,235,459 897,038 1,146,132,497
Current assets Stores and spares Stock in trade Trade debts Loans and advances - considered good Advance income tax Refunds due from the Government Prepayments and other receivables Cash and bank balances	6	5,717,827 379,118,704 62,918,141 1,042,540 26,110,012 81,060,114 1,263,801 16,772,350 574,003,489	11,149,252 307,036,047 22,244,347 2,575,299 17,067,473 79,668,445 5,277,791 5,819,737 450,838,391
TOTAL ASSETS		1,695,958,036	1,596,970,888
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Share capital Unappropriated profit Revaluation surplus on property, plant & equipment LIABILITIES		145,486,760 51,479,174 355,595,750 552,561,684	145,486,760 114,182,801 365,875,241 625,544,802
Non-current liabilities Long term financing - secured Liabilities against assets subject to finance lease Post employment benefits Deferred taxation	8	389,836,454 1,006,266 107,395,083 148,671,473 646,909,276	312,183,922 1,171,377 99,988,922 156,114,366 569,458,587
Current liabilities  Trade and other payables Markup accrued on loans Short term borrowings from banks - secured Long term financing - secured Dividend payable Liabilities against assets subject to finance lease Provision for taxation	10 8	122,337,304 16,612,642 230,079,383 88,939,273 6,738,311 317,827 31,462,336 496,487,076	166,841,609 11,280,044 91,861,471 101,349,857 5,607,818 297,327 24,729,373 401,967,499
Total liabilities	11	1,143,396,352	971,426,086
Contingencies and Commitments	11	-	-
TOTAL EQUITY AND LIABILIITIES		1,695,958,036	1,596,970,888

The annexed notes 1 to 20 form an integral part of these financial statements.

Chief Executive

Jarang, Jayani Chief Financial Officer



# **Condensed Interim Statement Of Profit And Loss** For The Half Year Ended December 31, 2019 - (Unaudited)

		Half year Ended		Quarte	r Ended
	Note	December 31 2019 Rupees	December 31 2018 Rupees	December 31 2019 Rupees	December 31 2018 Rupees
Revenue	12	538,443,026	667,464,366	314,298,140	385,284,421
Cost of sales		(558,802,725)	(584,155,678)	(310,337,866)	(341,908,132)
Gross (loss) / profit		(20,359,699)	83,308,688	3,960,274	43,376,289
Selling and distribution expens	es	5,716,679	21,382,799	2,727,638	11,966,258
Administrative expenses		13,843,203	13,362,481	6,993,998	7,875,059
Other expenses		101,280	9,015,785	101,280	4,537,929
		(19,661,163)	(43,761,065)	(9,822,917)	(24,379,246)
Operating (loss) / profit		(40,020,862)	39,547,623	(5,862,643)	18,997,043
Other income		3,065,417	233,791	(508,329)	-
Finance Cost	13	(29,463,265)	(19,661,363)	(17,996,513)	(9,640,242)
		(26,397,848)	(19,427,572)	(18,504,842)	(9,640,242)
(Loss) / profit before taxation		(66,418,710)	20,120,051	(24,367,485)	9,356,801
Taxation	14	709,930	(2,486,985)	1,797,785	(1,894,927)
(Loss) / profit after taxation		(65,708,780)	17,633,066	(22,569,700)	7,461,874
Earnings per share -					
Basic and diluted	15	(4.52)	1.21	(1.55)	2.42

The annexed notes 1 to 20 form an integral part of these financial statements.

Chief Executive

Chief Financial Officer



## **Condensed Interim Statement Of Cash Flows**

For the Half Year ended December 31, 2019 - (Un-audited)

	December 31,	December 31,
CASH FLOWS FROM OPERATING ACTIVITIES	2019 Rupees	2018 Rupees
(Loss) / profit before taxation	(66,418,710)	20,120,051
( ) I	(00,110,710)	20,120,031
Adjustments for non cash charges and other items	51 051 504	20 024 795
Depreciation Provision for gratuity	51,051,594 9,253,551	39,034,785 6,409,920
Workers' profit participation fund	9,255,551	1,181,024
Workers' welfare fund		1,183,325
Gain on disposal of fixed assets		(233,791)
Finance cost	29,463,265	19,601,569
i manee cost	89,768,410	67,176,832
Cash flow from operating activities before		
working capital changes	23,349,700	87,296,883
Effect on cash flow due to working capital changes		
Decrease / (Increase) in stores and spares	5,431,425	(546,984)
(Increase) in stock in trade	(72,082,657)	(2,328,052)
(Increase) / Decrease in trade debts	(40,673,794)	3,123,536
Decrease in loans and advances	1,532,759	122,116
Decrease/ (Increase) in short term prepayments		,
and other receivables	4,013,990	(9,030,534)
(Increase) in refunds due from government - sales tax	(1,391,669)	(1,805,650)
Încrease în dividend payable	1,130,493	764,401
(Decrease) in trade and other payables	(41,855,680)	109,469,966
	(143,895,133)	99,768,799
Cash flows generated from operations	(120,545,433)	187,065,682
Finance cost paid	(24,032,771)	(20,122,003)
Workers' profit participation fund paid	(2,814,568)	(923,059)
Workers' welfare fund paid	- 1	(188,385)
Income tax paid	(8,876,597)	(12,635,676)
Gratuity paid	(1,847,389)	(1,821,001)
N. 10	(37,571,325)	(35,690,124)
Net cash flows generated from operating activities	(158,116,758)	151,375,558
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property, plant and equipment	(26,873,644)	(40,009,439)
Proceeds from disposal of property, plant and equipment	(0.6.000.644)	544,342
Net cash flows used in investing activities	(26,873,644)	(39,465,097)
CASH FLOWS FROM FINANCING ACTIVITIES	(26,873,644)	(39,465,097)
Long term financing from directors - net	94,109,407	(28,223,360)
Long term financing from banks - net	(28,867,459)	(39,583,911)
Short term borrowings	138,217,912	(11,533,371)
Dividend paid	(7,274,338)	(11,638,941)
Lease rentals paid	(242,507)	(217,998)
Net cash flows used in financing activities	195,943,015	(91,197,581)
Net increase / (decrease) in cash and cash equivalents	10,952,613	20,712,880
Cash and cash equivalents at the beginning of the year	5,819,737	4,591,034
Cash and cash equivalents at the end of the year	16,772,350	25,303,913
•		· ·

The annexed notes 1 to 20 form an integral part of these financial statements.

Line Favor Jayani

Chief Executive Chief Financial Officer



# **Condensed Interim Statement Of** Other Comprehensive Income For the Half Year ended December 31, 2019 - (Un-audited)

	Half year Ended		Quarte	r Ended
	December 31 2019 Rupees	December 31 2018 Rupees	December 31 2019 Rupees	December 31 2018 Rupees
(Loss) / profit after taxation	(65,708,780)	17,633,066	(22,569,700)	7,461,874
Other comprehensive income	-	-	-	-
Total comprehensive (loss) / income for the year	(65,708,780)	17,633,066	(22,569,700)	7,461,874

The annexed notes 1 to 20 form an integral part of these financial statements.

Chief Financial Officer



# **Condensed Interim Statement Of** Changes In Equity For the Half year ended December 31, 2019 - (Un-audited)

	Share Capital	Unappropriated Profit	Surplus on revaluation of property, plan and equipmen	t
		Rup	ees	
Balance as at July 01, 2018	145,486,760	89,233,636	68,473,608	303,194,004
Final Dividend for the year ended June 30, 2018 declared subsequent to year end	-	(11,638,941)	-	(11,638,941)
Total comprehensive income for the period ended December 31, 2018	-	17,633,066	-	17,633,066
Transferred from surplus on revaluation of property, plant and equipment incremental depreciation for the year - net of deferred tax	-	930,016	(930,016)	-
Balance as at December 31, 2018	145,486,760	96,157,777	67,543,592	309,188,129
Balance as at July 01, 2019	145,486,760	114,182,801	365,875,241	625,544,802
Final Dividend for the year ended June 30, 2019 declared subsequent to year end	-	(7,274,338)	-	(7,274,338)
Total comprehensive loss for the period ended December 31, 2019	-	(65,708,780)	-	(65,708,780)
Transferred from surplus on revaluation of property, plant and equipment incremental depreciation for the year - net of deferred tax		10 270 401	(10.270.401)	
	145 496 760	10,279,491	(10,279,491)	- EE2 E61 694
Balance as at December 31, 2019	145,400,700	51,479,174	355,595,750	552,561,684

The annexed notes 1 to 20 form an integral part of these financial statements.

Harang Jayani Chief Financial Officer



## **Selected Notes to the Condensed Interim Financial Information**

For the half year ended December 31, 2019 - (Un-audited)

### 1. THE COMPANY AND ITS OPERATIONS

Karam Ceramics Limited was incorporated in Pakistan on April 8, 1979 as a public limited company under the repealed Companies Act, 1913 (now Companies Act, 2017). The shares of The Company are quoted on Pakistan Stock Exchange. The registered office of The Company is situated at BC-6, Block-5, Kehkashan, Clifton, Karachi, Pakistan and manufacturing facilities of The Company are located at 295/311, Deh Halkani, Hub Dam Road, Manghopir, Karachi. The warehouse of the Company is located at 4-L, Gulberg 111 Ferozpur Road, Lahore. The principal activity of The Company is manufacturing and sale of tiles.

#### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 2.2 Accounting convention

These condensed interim financial statements have been prepared under the historical cost convention except that inventories are carried at lower of cost or net realisable value, land and buildings at revalued amounts and staff retirement benefits are carried at present value.

These condensed interim financial statements do not include all information and disclosures required in the financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2019.

# 2.3 Standards, interpretations and amendments to published accounting and reporting standards that are effective in the current period

IFRS 16 has become applicable for the first time on the Company's accounting period beginning on or after July 1, 2019. The details of this standard are given below.



IFRS 16, 'Leases' (effective from annual reporting periods beginning on or after January 1, 2019) - IFRS 16 will affect primarily the accounting by lessees and will result in the recognition of almost all leases on statement of financial position. The standard removes the current distinction between operating and financing leases and requires recognition of an asset (the right to use the leased item) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short-term and low-value leases.

The accounting by lessors will not significantly change. Some differences may arise as a result of the new guidance on the definition of a lease. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

All the leases of the Company have been appropriately classified under IFRS 16. Accordingly, the applicability of this standard did not have any impact on the Company during the period.

# 2.4 Standards, interpretations and amendments to published accounting and reporting standards that are not yet effective in current period

There are certain new and amended standards, interpretations and amendments that are mandatory for the Company's accounting periods beginning on or after July 1, 2020 but are considered not to be relevant or will not have any significant effect on the Company's operations and are, therefore, not detailed in these condensed interim financial statements.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted and the methods of computation of balances used in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements of the Company for the year ended June 30, 2019, except for the changes in accounting policy as a result of adoption of IFRS 16 which is as follows:

#### Leases

The company leases vehicles, generators and premises. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

Until June 30, 2019, leases were classified as either finance or operating leases. Payments made under operating leases were charged to the statement of profit or loss on a straight-line basis over the period of the lease.

From July 1, 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Company. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the statement of profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.



Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in the statement of profit or loss. Short-term leases are leases with a lease term of 12 months or less.

# 4. ACCOUNTING ESTIMATES AND JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of these condensed interim financial statements in conformity with accounting and reporting standards requires the management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, income and expenses. It also requires the management to exercise judgment in application of its accounting policies. The estimates, judgments and associated assumptions are based on the management's experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The significant judgments made by the management in applying the Company's accounting policies and the key resources of estimation and uncertainty were the same as those applied to the annual audited financial statements for the year ended June 30, 2019, except for the change in accounting policy as a result of adoption of IFRS 16 as stated in note 3.

The financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements of the Company for the year ended June 30, 2019.

(Un-audited)

December 31.

(Audited)

June 30.

	2019 Rupees	2019 Rupees
PROPERTY, PLANT AND EQUIPMENT		
Opening net book value Additions during the period:	1,145,235,459	807,284,357
Plant & machinery	26,873,644	41,618,567
Surplus on revaluation during the year	-	377,892,119
	26,873,644_	419,510,686
	1,172,109,103	1,226,795,043
Disposals during the period	-	(146,594)
Depreciation charged during the period	(51,051,594)	(81,412,990)
	(51,051,594)	(81,559,584)
	1,121,057,509	1,145,235,459

### 6. LOANS AND ADVANCES

5.

These loans and advances do not carry mark up arrangements.



7.	CASH AND BANK BALANCES	(Un-audited) December 31, 2019 Rupees	(Audited) June 30, 2019 Rupees
	Cash in hand Cash at banks: - Current Accounts - Deposit Accounts	6,582,576  8,983,725 1,206,049  10,189,774 16,772,350	67,381 4,546,307 1,206,049 5,752,356 5,819,737
8.	LONG TERM FINANCING		
	Secured From banking companies - note 8.1 Less: Current maturity shown under current liabilities From directors - note 8.2	122,501,197 (88,939,273) 33,561,924 356,274,530 389,836,454	151,368,656 (101,349,857) 50,018,799 262,165,123 312,183,922
8.1	Loan from banking companies		
	Soneri Bank Limited - note 8.1.1 JS Bank Limited - note 8.1.2 Habib Bank Limited - note 8.1.3	81,166,297 33,513,218 7,821,682 122,501,197	89,383,273 50,269,828 11,715,555 151,368,656

### $\pmb{8.1.1}$ Terms and conditions of borrowings from Soneri Bank Limited are as follows:

Facility name	Term Finance -III	Term Finance-IV	Term Finance-IV	Term Finance
Loan outstanding	Rs. 35.04 million	Rs. 6.17 million	Rs. 13.43 million	Rs 26.52 million
Nature of facility	Term Finance	Term Finance	Term Finance	Term Finance
Sanctioned limit	151.204 million	7.400 million	15.6 million	34.100 million
Markup rate	6MK + 2% p.a.	6MK+2.5% p.a.	6MK+2.5% p.a.	6MK+2% p.a.
Total installments	65 monthly	36 monthly	36 monthly	36 monthly
No. of installments outstanding	15 monthly	30 monthly	31 monthly	28 monthly
Date of final repayment	Mar 31, 2021	Jun 28, 2022	July 02, 2022	Apr 09, 2022

### **Purpose:**

- For import of plant and machinery
   For local purchase of plant and machinery



### Security/Collateral:

- First equitable mortgage charge of Rs. 800 million on factory property including land, building, plant and machinery situated at Hub Dam road, Karachi.
- Specific charge on imported machinery for Rs. 59 million.
- Personal guarantees provided by the directors of the Company.

### **8.1.2** Terms and conditions of borrowing from JS Bank Limited are as follows:

Facility name Term Loan - 1 Rs. 33.51 million Loan outstanding Nature of facility Term Finance Sanctioned limit 175.917 million Markup rate 3MK + 1.75% p.a. Total installments 54 monthly No. of installments outstanding 4 monthly Date of final repayment May 10, 2020

### **Purpose:**

- For import of plant and machinery

### Security/Collateral:

- First Pari Passu charge over fixed assets amounting to Rs. 267 million inclusive of 25% margin.
- Personal guarantees provided by the directors of the Company.
- Subordination of Directors' loan amounting to Rs. 50 million.

### **8.1.3** Terms and conditions of borrowings from Habib Bank Limited are as follows:

Facility name Term Finance - 1 Term Finance - 2 Loan outstanding Rs. 4.27 million Rs. 3.55 million Nature of facility Term Finance Term Finance 23.058 million Sanctioned limit 11.987 million 3MK + 1.5% p.a. 3MK + 1.5% p.a. Markup rate Total installments 54 monthly 54 monthly No. of installments outstanding 10 monthly 16 monthly Oct 01, 2020 May 01, 2021 Date of final repayment

### Purpose:

- For import of plant and machinery



### Security/Collateral:

- Mortgage charge over plant and machinery amounting to Rs. 35 million.
- Personal guarantees provided by the directors of the Company.
- **8.2** This represents outstanding amounts pertinent to interest bearing @ 4% & interest free loan obtained from directors amounting to Rs. 200.77 million (2019: Rs. 109.54 million) and Rs. 155.50 million (2019: Rs. 152.63 million) respectively. These loans are repayable from September, 2021.

### 9. POST EMPLOYMENT BENEFITS

The company follows a consistent practice to conduct actuarial valuations annually at the year end. Hence, the impact, if any, relating to measurements of post employment benefit obligations (actuarial gain/losses) on condensed interim financial information is not calculated and accounted for as considered immaterial.

#### 10. SHORT TERM BORROWINGS - FROM BANKS

During the period, the company utilized short term running finance facilities available from Soneri Bank Limited and Habib Bank Limited. The rate of mark up on facilities obtained from Soneri Bank Limited is 3 months KIBOR plus 1.50% and 3 months KIBOR plus 2.00%, whereas, rate of markup on facilities obtained from Habib Bank Limited is 3 months KIBOR plus 1.00%. These facilities are secured against plant and machinery, stock-intrade, trade receivables and personal guarantees given by the Directors of the Company.

### 11. CONTINGENCIES AND COMMITMENTS

### 11.1 Contingencies

There has been no change in status of contingencies reported in the financial statements for the year ended June 30, 2019.

### 11.2 Commitments

Commitments under letter of credit for import of raw material as at December 31, 2019 amounted to Rs. 41,397,955. (June 30, 2019: Rs. 52,991,328).



12.	REVENUE		(Un-audited) December 31, 2019 Rupees	(Un-audited) December 31, 2018 Rupees
	Gross sales Less: sales tax		641,004,076 (102,561,050) 538,443,026	812,381,576 (144,917,210) 667,464,366
13.	FINANCE COST			
	Mark-up on: Short term borrowings Term Finance		11,263,331 10,778,137 22,041,468	4,301,051 8,290,230 12,591,281
	Interest on directors loan Interest on workers' prof Lease finance charges Bank charges		6,435,526 220,632 97,896 667,743	6,669,830 59,794 79,859 260,599
			<u>29,463,265</u>	19,661,363
14.	TAXATION			
	Current Prior year Deferred		6,732,963 - (7,442,893) (709,930)	8,343,305 (2,808,249) (3,048,071) 2,486,985
15.	EARNINGS PER SHA	RE		
	Profit / (Loss) after taxat to ordinary shareholders	ion attributable	(65,708,780)	17,633,066
	Weighted average number during the year	er of shares in issue	14,548,676	14,548,676
	Earnings / (Loss) per sha Basic and diluted	re (Rupees) -	(4.52)	1.21
16.	TRANSACTIONS WIT	TH RELATED PARTIES		
	Relationship with the Company	Nature of transactions		
	Director's spouse Directors Directors Directors Directors Directors Directors' relatives	Rent expenses Loan (paid) / received-net Interest on loan Notional interest on loan Remuneration and allowances Dividend paid Dividend paid	850,344 91,231,927 3,578,122 2,857,404 3,900,000 3,449,337 2,511,494	773,040 (32,570,000) 2,323,190 4,346,640 3,900,000 5,518,937 2,427,434



### 17. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and the fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materiality the scale of its operations or to undertake a transaction on adverse terms.

The estimated fair value of all financial assets and liabilities is considered not significantly different from book values as the items are either short - term in nature or periodically repriced.

International Financial Reporting Standard 13, 'Financial Instruments: Disclosure" requires the company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly (level 2); and
- unobservable inputs for the asset or liability (level 3).

The level in the fair value hierarchy within which the fair value measurement is categorized in its entirety shall be determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety.

Currently there are no financial assets or financial liabilities which are measured at their fair value in the statement of financial position.

### 18. CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison. No significant reclassifications were made during the period.



Director

### 19. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on 24 February, 2020 by the Board of Directors of the Company.

### 20. GENERAL

Figures have been rounded off to the nearest rupee.

Chief Executive

Jayani Chief Financial Officer

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